TEEMA

Deep Tech & AI Case Study

Challenges

- Working with overburdened Co-Founders, who had seed funding and only 3 engineers.
- Identifying and securing top talent in the competitive and cutting-edge AI Chip space.
- For the Client, defining key hires, securing Series A funding, and executing aggressive growth plans.

Solutions

- Studied the client's key differentiators, refined their value proposition to candidates, then enthusiastically took this story to the market.
- Our Industry subject matter experts targeted people with the right skillsets coming from ideal companies and backgrounds.
- Identified aligned Conferences, Papers, Schools, Programs, and Professors in this space, then built meaningful relationships and enriched our talent network.

Outcomes

- We placed 40+ candidates, and the company grew from 5 to 100+ employees.
- Our service offering grew organically as the client added a new CEO, multiple VPs and three HR/Recruitment specialists. Fostering deep relationships with all new hires, enabled continuous process improvements & recruitment synergy.
- Our client achieved a successful Series A round (over 25 mil), followed by Series B (125 mil), and now has two products on the market.

✳ TEEMA

Filled a wide variety of positions including:

- Lead Deep Learning
- Senior Deep Learning
- HW/SW Co-design Architect
- Senior Mixed Signal & Memory Designers
- Lead Compiler
- Senior Compiler
- Lead Place & Route
- Lead Physical Design
- Lead Verification
- NN Quantization
- NN Kernel
- Production Engineer
- Sales
- HR

and many more.